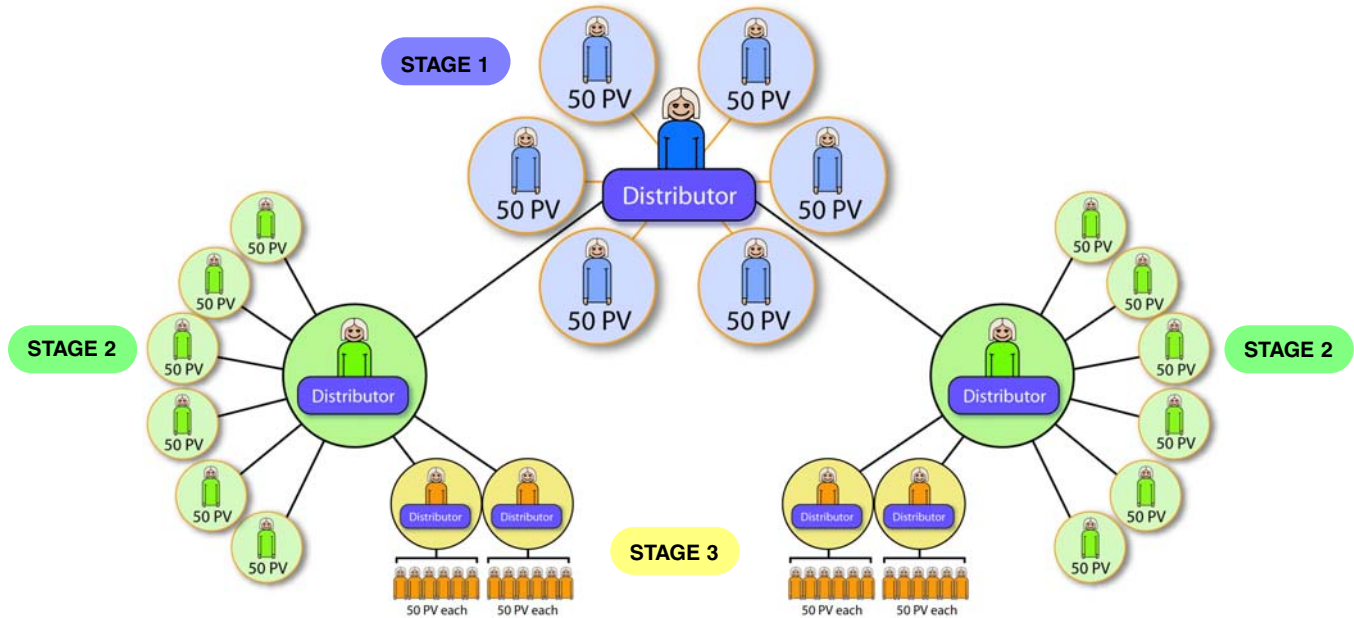


PREFERRED CUSTOMER PERFORMANCE BONUS

A new, motivating addition to the Young Living income opportunity is the Preferred Customer Bonus. This bonus is independent of the Compensation Plan and is in addition to your regular income. All participating distributors benefit from this bonus by receiving quick financial rewards while they are in the process of sharing Young Living's amazing products.

The Preferred Customer Bonus "pumps" the volume of Young Living retail sales by offering products to interested Preferred Customers on an Autoship basis. Since a large percentage of Young Living sales are generated by Preferred Customers, this program is a quick, easy way for you to enjoy fast earnings. To receive the Preferred Customer Bonus, build the following structure:



These bonuses are based on structure and teach proper building behavior. Each month that you maintain the proper structure, you earn the bonus.

TO EARN THE BONUS

You must have a minimum 50 PV Autoship order and maintain the following Preferred Customer and distributor requirements:

STAGE 1 BONUS AMOUNT: \$100

- Enroll 6 personally sponsored Preferred Customers. (A Preferred Customer is a customer who enrolls in a monthly 50 PV Autoship order.)

STAGE 2 BONUS AMOUNT: \$200

- Sponsor 2 qualified distributors.
- Meet Stage 1 Bonus requirements. Each of the 2 new distributors must personally sponsor a minimum of 6 Preferred Customers, who each have a minimum 50 PV Autoship order.

STAGE 3 BONUS AMOUNT: \$500

- Your 2 first-level qualified distributors each sponsor 2 first-level qualified distributors. These qualified distributors personally sponsor a minimum of 6 Preferred Customers, who also maintain a minimum 50 PV Autoship order.

MAXIMUM

A maximum of \$800 per calendar month per customer structure will be awarded. Additional customer structures can be built and additional bonuses earned.

See Program Rules on the back for complete details.

Preferred Customer Performance Bonus Rules and Regulations

I. Eligibility

Any distributor participating in the Autoship program with a minimum monthly Autoship order of 50 Personal Volume (PV) may participate in this bonus. Young Living reserves the right to limit or refuse participation in the Preferred Customer Performance Bonus (PCPB) to any distributor found in violation of Young Living Policies and Procedures.

II. Bonus Timeline

This bonus is based on personal, group, and Preferred Customer volume each calendar month and will be added as a bonus into your regular commission check.

III. Preferred Customers

The foundation of this bonus is Preferred Customers. A Preferred Customer is a customer that is participating in the Autoship Program with 50 PV.

IV. Structure Requirements

Each stage of the bonus requires that each indicated structure be built and maintained in order to receive the bonus.

To earn the Stage 1 Bonus (\$100), you must personally sponsor 6 Preferred Customers, who each have a minimum 50 PV processed Autoship order that month.

To earn the Stage 2 Bonus (\$200), you must personally sponsor 2 distributors who sponsor 6 Preferred Customers, all of whom must have a 50 PV processed Autoship order.

To earn the Stage 3 Bonus (\$500), these same 2 distributors must also sponsor 2 first-level distributors, who in turn sponsor 6 Preferred Customers, all of whom must have a 50 PV processed Autoship order.

Any calendar month when Stage 1 requirements are met, \$100 will be paid. Any calendar month

when Stages 1 and 2 requirements are met, \$300 will be paid. Any calendar month when Stages 1, 2, and 3 are met, \$800 will be paid.

V. Maximum

A maximum of \$800 per structure will be awarded. A structure is defined as the successful completion of Stages 1, 2, and 3. At the completion of a structure, you may begin a new structure by building a new Stage 1, then 2, etc. There is no limit to the number of structures you can build; however, you must complete one structure before beginning the next.

VI. Additional Structures/Reduced Customer Requirement

Those taking advantage of building additional structures must maintain a minimum of 10 Preferred Customers each month in order to receive the bonus from them.

VII. Payment and Shipping

In order to count toward qualification for the Preferred Customer Performance Bonus, the Preferred Customer's orders must be paid for via their payment method on file with Young Living, and the order must be shipped to the Preferred Customer's shipping address.

VIII. Retractions

Any order that is returned to Young Living that previously qualified you for the bonus will result in a retraction of bonuses earned.

IX. Changes

The structure, nature, and flexibility of this bonus are subject to change without notice.